

**CITY OF RICHMOND HILL
ANTICIPATED REVENUE
2017**

Taxes:	Account #	Description	FY-2014 Actual	FY 2015 Budget	FY-2015 Actual	FY-2016 Budget	FY-2017 Budget	
	311100	Property	2,025,077	1,975,000	1,926,839	2,000,000	2,300,000	
	311120	Timber Tax	1,819		1,389			
	311310	Vehicle (Ad Valorem)	65,709	85,000	49,254	45,000	40,000	
	313105	Title Tax	487,590	350,000	497,024	425,000	450,000	
	311320	Mobile Home Tax	1,255	2,000	1,244	1,000	1,000	
	311340	Intangible	58,044	80,000	74,979	60,000	70,000	
	311350	Railroad Car Equipment	701	0	760			
	311600	Real Estate Transfer	10,796	10,000	6,987	11,000	8,000	
	311700	Franchise (Tower)	10,706	10,000	11,027	11,000	11,000	
	311710	Franchise (Electric)	539,523	475,000	539,523	540,000	550,000	
	311730	Franchise (Gas)	16,952	20,000	16,294	18,000	17,000	
	311760	Franchise (Telephone)	30,210	35,000	32,947	28,000	35,000	
	311750	Franchise (Cable)	105,050	110,000	108,557	105,000	110,000	
	313100	Local Option Sales	1,806,058	1,650,000	1,791,993	1,850,000	1,700,000	
	314200	Alcoholic Beverage Tax	262,530	260,000	270,407	265,000	275,000	
	316100	Business & Occupation Tax	307,666	335,000	321,147	325,000	325,000	
	316200	Gross Insurance Premium	500,569	500,000	534,775	500,000	535,000	
		Pen/Int on delinquent Prop. Tax	6,567	1,000	178	5,000	1,000	
	319400	Pen/Int on delinquent Bus. Tax		7,500	7,033		5,000	
		Coll. Fees/ Prop. Taxes		0				
License- Permits	321100	Alcoholic Beverage License	73,317	60,000	74,550	65,000	75,000	
	322200	Building/Sign Permits	206,934	200,000	187,606	225,000	225,000	
	322991	Rezoning/Subdivision Fees	708	1,000	8,058	1,000	7,500	
	322992	Misc. Income / B & Z	59,435	45,000	62,547	50,000	60,000	
		NPDES Land Dist. Permits	4,533	2,500	1,021	5,000	2,000	
Intergovernmental Revenue	334005	State of Georgia	86,855	0	83,745		120,000	
	334310	State Grant-Capital						
		Homeowner's Tax Relief Acct.						
		Local Gov. Grant - Bryan Co.						
		Election Qual. Fees			300			
Fines & Forfeit.	351100	Fines & Forfeitures, Etc.	701,694	600,000	645,843	650,000	675,000	
	351103	Admin. Fee	14,117	15,000	14,870	15,000	15,000	
	351105	Tech. Fee	42,448	35,000	42,217	35,000	35,000	
	351110	Fines/Fire Dept.	41,556	40,000	46,029	40,000	40,000	
		Fire Dept. Cost Recovery		50,000	8,904	36,000	16,000	
Investment Income	361100	Interest on Income	5,393	2,500	10,164	5,000	10,000	
	370001	Misc. Contributions						
Miscellaneous	381000	Rent, etc.						
	389001	Misc. Income/Gen. Admin	11,569	500	474	2,000	500	

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2017**

Revenue	389003	Misc. Income/Streets	152	1,000			
	389004	Misc. Income /Police	3,853	2,000	1,760	2,000	1,000
	38-9006	Misc. Fire Dept.	272				
	389007	Park Proceeds	43,727	50,000	55,708	45,000	35,000
	38-9008	Special Events	5,161		1,517		
	392100	Sale of Assets			15,145		
	391505	Transfer in Hotel/Motel Tax	257,958	240,000	302,625	260,000	300,000
		Transfer in Water/Sewer	40,000				
Projected Rev.			7,836,504	7,250,000	7,755,440	7,625,000	8,050,000

2017 Operating Budget

A/C No.	Desc.	G/A	Finance	City Council	Mayor	Gov. Bldgs.	Spec. Prol.	10% Fire	Fire	P/D	P & Z	Parks	Code	Streets	Cont.	Totals
511100	Salaries	383,142	184,000	20,000	7,500			625,243	2,015,100	348,718	214,000	33,750				3,831,453
511300	Overtime	1,000						500	35,000	1,187	5,000					42,687
512100	Gr. Ins.	42,500	20,000					66,834	250,000	51,452	26,000					456,786
512200	FICA	31,000	15,000	2,000	1,000			49,718	55,000	27,843	17,500					199,061
512400	Pension	28,000	15,000	7,500				43,219	115,000	22,623	18,000					249,342
512600	Unemp. Ins.															0
512700	Work. Comp	2,000	0					28,486	35,000	4,427	4,000					73,913
512900	Other Emp.							500								500
521200	Prof. Ser.	131,000		2,000		36,000	45,000	10,000	25,000	100,000	10,000	2,500	50,000			411,500
521300	Tech. Ser.							500								500
522132	Pest Control							600		750						1,350
522140	Lawn Care															14,000
522145	Tree Removal															25,000
522205	Rep. & Maint.	30,000	0					22,000	50,000	11,500	32,000	1,250	85,000			231,750
523310	Storage/Ren.															0
522320	Rent Equip.							3,500	4,600	2,000	1,000		10,000			21,100
523100	Ins. Bonds	38,000						25,000	100,000	13,000	16,000	1,750	25,000			218,750
523200	Comm.	23,000		3,500				12,000	40,000	12,000	12,000	750				103,250
523202	Comp. Fees								35,000	4,000						
523205	Postage	1,000	0					300	4,000	1,000	100	0				6,400
523300	Advertising	3,500	0					200	1,000	1,000	150	0				5,850
523500	Travel	12,000	0	4,000				2,200	4,000	6,000		750				28,950
523600	Dues & Fees	20,000		2,000				1,000	1,800	3,500		450				28,750
523605	Bank Web	0								0						0
523700	Training	5,000	2,000	3,500				3,000	12,000	6,500	250	750				33,000
523905	OMI															970,000
531100	Supplies	22,000	1,000	1,500				18,000	45,000	9,500	25,000	200	5,000			127,200
531220	Natural Gas									0						0
531230	Electricity	16,000						19,000	27,000	4,000	30,000		255,000			351,000
531240	Bottled Gas							700								700

2017 Capital Budget
Fund 300

SPLOST Collections Expected = \$141,667 avg. per month **1,700,000**

Departmental Requests

	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>
G/A	25,000	85,000		
Parks	100,000	0	150,000	248,000
Police	150,000	0	35,000	50,000
Fire Equipment	300,000	50,000	200,000	160,000
P & Z		30,000	30,000	50,000
Streets	50,000	405,000	125,000	
W/S Equipment	50,000	0		
Sidewalks	50,000	400,000	200,000	100,000
Roads	50,000	0	200,000	300,000
City Center Equip.	25,000	0		
DDA Signage				167,660
Tim Tr Light	20,000	0		
W/S D/S	400,000	0		
City Center D/S	396,000	396,000	395,340	395,340
Public Works D/S	72,000	72,000	69,684	69,684
W/S Equip Debt	12,000	12,000	50,816	
Poilce Vehicle Leases		200,000	307,084	109,200
Fire Pumper Lease				50,116
Totals		1,650,000	1,800,000	1,700,000
Debt Service Commitments in 2017				624,340
Available Other Projects				1,075,660

SPLOST VI Projected Cash Flow 2017

	<u>Jan.</u>	<u>Feb.</u>	<u>Mar.</u>	<u>Apr.</u>	<u>May</u>	<u>June</u>	<u>July</u>	<u>Aug.</u>	<u>Sept.</u>	<u>Oct.</u>	<u>Nov.</u>	<u>Dec.</u>	<u>Total</u>
Beginning Balance	1,000,000	1,090,386	1,143,301	1,068,916	1,029,302	1,034,217	1,059,832	882,558	985,473	831,088	921,474	924,389	
Deposits	141,667	141,667	141,667	141,667	141,667	141,667	141,667	141,667	141,667	141,667	141,667	141,663	1,700,000
Sub-total Sources	1,141,667	1,232,053	1,284,968	1,210,583	1,170,969	1,175,884	1,201,499	1,024,225	1,127,140	972,755	1,063,141	1,066,052	
CIP Project Costs													
Fire Dept. Equip.				80,000					80,000				160,000
Park Imp.			50,000				50,000				100,000		200,000
Park Equip.					48,000								48,000
Sidewalks						50,000			50,000				100,000
DDA Signage							167,660						167,660
P & Z Parking Lot				50,000									50,000
Police Equip.		50,000											50,000
Paving Streets			100,000		50,000		50,000		100,000				300,000
Sub-total Exp.	0	50,000	150,000	130,000	98,000	50,000	267,660	0	230,000	0	100,000	0	1,075,660
Debt Service Req.													
D/S CC	32,945	32,945	32,945	32,945	32,945	32,945	32,945	32,945	32,945	32,945	32,945	32,945	395,340
D/S SB	5,807	5,807	5,807	5,807	5,807	5,807	5,807	5,807	5,807	5,807	5,807	5,807	69,684
Fire Truck	12,529			12,529			12,529			12,529			50,116
D/S PD2			27,300			27,300			27,300			27,300	109,200
Sub-total D/S	51,281	38,752	66,052	51,281	38,752	66,052	51,281	38,752	66,052	51,281	38,752	66,052	624,340
Total Exp.	51,281	88,752	216,052	181,281	136,752	116,052	318,941	38,752	296,052	51,281	138,752	66,052	1,700,000
Ending Bal.	1,090,386	1,143,301	1,068,916	1,029,302	1,034,217	1,059,832	882,558	985,473	831,088	921,474	924,389	1,000,000	

Solid Waste Fund 540

Budget

2017

Revenues

Charges for Services
Residential & Commercial

875,000

Expenditures

Solid Waste Disposal
(Waste Management Contract)

875,000

2017
Storm Water Fund

Revenues

Monthly Revenue from Residential/Commercial Billings 40,000 x 12 mos. = \$480,000

Expenditures

Debt Service	51,000
Equipment	230,000
Prof Ser.	25,000
EOM	174,000
Totals	480,000

State Confiscated Assets
Budget 2017

Revenues	10,000
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Expenditures	10,000
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**CITY OF RICHMOND HILL
W/S BUDGET
2017**

FUND 505					
ACCT #	EXPENDITURES	2015	2015	2016	2017
1500		Budget	Actual	Budget	Budget
511100	SALARIES	250,000	230,676	265,000	275,000
511300	OVERTIME		50		
512100	GROUP & DISABILITY INSURANCE	45,000	26,356	55,000	50,000
512200	FICA TAX	30,000	16,190	35,000	35,000
512400	PENSION FUND	40,000	14,047	45,000	35,000
512600	Unemployment Ins.				
512700	WORKER'S COMP				
521200	PROFESSIONAL SERVICES	360,000	345,032	300,000	350,000
521300	TECHNICAL SERVICES	1,300	1,638	1,000	2,000
522132	PEST CONTROL	200	30	500	1,000
522205	REPAIRS & MAINTENANCE	250,000	15,124	250,000	275,000
522310	STORAGE/RENTAL - LAND BLDGS.	2,000		2,000	2,000
522320	RENTAL/LEASE-EQUIP. & VECH.	6,000	6,019	6,000	6,000
523100	INSURANCE & BONDS	12,000	16,579	15,000	40,000
523200	COMMUNICATIIONS	500	1,250	500	2,000
523205	POSTAGE	30,000	27,548	36,000	36,000
523300	ADVERTISING	1,000	840	1,000	1,000
523400	PRINTING				
523500	TRAVEL				
523600	DUES & FEES		42,888		65,000
523605	Bank/Web Service Fees	20,000	34,439	28,000	50,000
523700	EDUCATION & TRAINING		1,381		
523905	OPERATIONS CONTRACT (EOM)	1,443,600	2,472,765	1,707,132	1,800,000
	EOM - Other Work & Utilities	406,400		743,868	750,000
531100	GENERAL SUPPLIES & MATERIALS	15,000	5,444	20,000	15,000
531230	Electricity - WWTP			250,000	350,000
531300	Food				
531701	Uniforms		314		
531300	CAPITAL PROJ. - INFRASTRUCTURE	200,000			725,000
542400	COMPUTERS		1,819		5,000
542500	EQUIPMENT		125,145		25,000
573999	Fines - EPD	12,000	12,500		
542300	BOND RETIREMENT			5,000	
582300	Loan Fees	100,000		50,000	
	DEBT SERVICE				
	Capital Lease - Principal				
581300	Debt-Service - Principal	900,000	742,022	1,384,000	1,624,000
	Capital Lease - Interest				
582300	Debt Service - Interest	500,000	410,909	935,000	481,000
	TOTAL EXPENDITURES:	4,625,000	4,551,005	6,135,000	7,000,000

**CITY OF RICHMOND HILL
W/S BUDGET
2017**

REVENUES					
CHARGES FOR SERVICES					
341320	Connection Fees	900,000	1,506,243	950,000	1,200,000
344200	Water/Sewer Payments	3,550,000	4,456,549	5,000,000	5,500,000
344270	Tap Fees	125,000	170,128	135,000	150,000
361100	Interest on Income	50,000	45,731	50,000	50,000
389001	Misc. Income		14,551		15,000
389012	Application Fees		46,925		65,000
389010	Bank Card Fee		21,750		20,000
TOTAL REVENUES:		4,625,000	6,261,877	6,135,000	7,000,000

City Center Fund
2017

Sources

2017 Est. 2/7 Hotel/Motel Tax	176,900
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Total revenues	176,900
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Outflows

Expend for Operations	119,166
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Repairs	57,734
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Total Expenditures	176,900
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Richmond Hill City Center 2017 Budget

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	2016 Total
Revenue													
Food Revenue	22,000	18,000	20,500	44,500	24,500	30,000	25,000	20,000	22,000	30,000	22,000	35,000	313,500
Bev. Rev. (Alcohol)	2,500	1,500	2,500	4,500	2,500	3,500	1,500	1,500	2,500	5,000	3,000	5,000	35,500
Room Rental	7,800	7,500	7,500	10,500	8,575	8,800	7,800	8,800	8,800	10,500	7,800	7,500	101,875
Service Charge	6,768	5,900	7,500	12,500	7,415	8,960	7,160	6,340	7,060	9,700	6,868	10,000	96,171
Office Rental	600	600	600	600	600	600	600	600	600	600	600	600	7,200
Other Income	1,540	2,500	2,500	3,000	1,500	2,500	1,500	1,400	2,000	3,000	1,540	2,500	25,480
Total Revenue	41,208	36,000	41,100	75,600	45,050	54,360	43,560	38,640	42,960	58,800	41,808	60,600	579,726
Cost of Goods													
Cost of Food	7,260	5,220	6,150	12,905	7,105	8,700	7,250	5,800	6,380	8,700	6,380	10,150	92,000
Cost of Bev. (Alcohol)	425	255	425	765	425	595	255	255	425	850	510	850	6,035
Other													
Total Cost of Goods	7,685	5,475	6,575	13,670	7,530	9,295	7,505	6,055	6,805	9,550	6,890	11,000	98,035
Cost of Labor													
Salary & Wages	23,708	20,308	20,753	22,308	22,308	21,308	20,808	20,308	21,808	21,253	20,753	22,253	257,441
Payroll Taxes	4,500	3,800	3,000	2,500	2,500	2,300	2,000	2,000	2,000	1,800	1,800	2,500	30,700
Contract Labor	28,208	24,108	23,753	24,808	24,808	23,608	22,808	22,308	23,808	23,053	22,553	24,753	288,141
Gross Profit	5,315	6,417	10,772	37,122	12,752	21,457	13,247	10,277	12,347	26,197	12,365	24,847	193,113
Oper. Exp													
Repairs & Maint.	5,129	3,179	4,229	6,629	3,629	5,669	3,779	4,229	6,929	3,329	4,629	3,179	54,538
Advt. & Promotion	5,126	1,440	2,764	1,640	2,540	2,135	1,640	1,440	3,235	1,640	1,940	2,340	27,880
Bank & Merchant Fees	550	550	800	1250	650	1050	1050	900	700	960	750	750	9,960
Insurance	450	450	450	450	450	450	450	450	450	450	450	450	5,400
Equip Rental	475	475	475	475	475	475	475	475	475	475	475	475	5,700
Professional Serv.	2,500	2,500	2,000	2,000	2,000	2,000	2,375	2,000	2,000	2,800	2,000	2,000	26,175
Management Fees	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	60,000
Supplies	2,251	2,251	2,251	2,251	2,251	2,251	2,751	2,251	2,251	2,251	2,251	2,251	27,512
Printing & Duplication	315	315	315	315	315	315	315	315	315	315	315	315	3,780
Postage	50	50	50	50	50	50	50	50	50	50	50	50	600
Utilities	6,310	6,446	5,830	6,509	7,087	8,043	7,749	7,575	6,875	6,941	6,001	6,127	81,493
Lic & Permits	430	220	220	220	430	430	220	220	220	220	220	220	3,270
Travel	250	250	250	250	250	250	250	250	250	250	250	250	3,000
Depreciation	284	284	284	284	284	284	284	284	284	284	284	284	3,408
Total Oper Exp	29,120	23,410	24,918	27,323	25,411	28,402	26,388	25,439	29,034	24,965	24,615	23,691	312,716
TI, GOGS, S&W, Exp	65,013	52,993	55,246	65,801	57,749	61,305	56,701	53,802	59,647	57,568	54,058	59,444	698,892
Net Income	(23,805)	(16,993)	(14,146)	9,799	(12,659)	(6,945)	(13,141)	(15,162)	(16,687)	1,232	(12,250)	1,156	(119,166)

Richmond Hill Convention Visitors Bureau
2017 Budget

Advertising			\$60,050.00
523300	Billboard-Lamar Exit 90 (\$1,500 a month)	\$18,000.00	
523300	Billboard-BeSeen Exit 64 (\$1,250 a month)	\$15,000.00	
523300	Billboard Art Rework	\$1,500.00	
523300	Print/Web Advertising - GA Coast Map	\$1,700.00	
523300	Print/Web Advertising - GA State Parks Guide	\$4,500.00	
523300	Print/Web Advertising - Savannah Visitors Guide	\$4,950.00	
523300	Travel Host Museum Guide	\$3,000.00	
523300	City's Independence Day, Holly Days	\$1,400.00	
523300	Other advertising opportunities	\$10,000.00	
Marketing			\$16,500.00
523310	Promotional Items	\$1,000.00	
523200	Internet Marketing	\$3,500.00	
523200	App Maintenance	\$2,000.00	
523309	Print Marketing	\$5,000.00	
523309	Other marketing opportunities	\$5,000.00	
Mileage/Airfare/Entertaining			Total Marketing/Adv Budget \$76,550.00
523500	Mileage/Airfare/Staff Travel	\$2,000.00	\$6,000.00
531300	Client Entertaining/Meals/Board Food	\$1,000.00	
523700	Education and Training	\$3,000.00	
Dues and Fees			
523600	GA Coast Travel Assoc.	\$250.00	\$2,150.00
523600	Georgia CVB	\$500.00	
523600	Savannah/Liberty Chamber	\$700.00	
523600	Tourism Leadership Council	\$250.00	
523600	Southeast Tourism Society	\$450.00	
Equipment/Furniture			
531600	Small Equipment	\$2,500.00	\$2,500.00
Employee Benefits			
512200	FICA Taxes	\$3,000.00	\$65,800.00
511100	Salaries (full time 35 hours)	\$45,000.00	
	Life Insurance	\$500.00	
	Medical/Dental	\$11,000.00	
	Retirement Fund	\$6,000.00	
512700	Workers Comp	\$300.00	
Office Supplies			
531100	General office supplies	\$1,000.00	\$1,000.00
Office Rental			
522310	CVB Storage Unit	\$1,000.00	\$13,000.00
522310	Office Rent	\$12,000.00	
Postage			
523205		\$300.00	\$300.00
Professional Fees/Legal			
521200	CVB Audit	\$3,000.00	\$7,600.00
521200	Lawyer	\$1,000.00	
521200	STR Reports	\$3,600.00	
Telephone			
523200	Cell Phone/Hub	\$1,500.00	\$2,000.00
523200	Land Line	\$500.00	
Total			<u>\$176,900.00</u>